

National Sales Rep – Lighting

Obert Inc, DBA Super Lighting - Cerritos, CA



Obert Inc is a North America division of Zhejiang Super Lighting Electric Appliance Co., Ltd which, incorporated in 1993, is an industry-leading manufacturer on commercial/industrial indoor lighting and has more than 2300 employees worldwide. We offer full range energy efficient lighting products from fluorescent lamps to LED lighting. With mission to help create a more environment friendly and sustainable society, our USA/Canada business has been enjoying double-digit growth year-by-year in last 10 years with annual revenue over 100million USD. You are in the center of marketing, sales and key account management with opportunity to work with the top industry players from brands to channels, e.g., GE, Philips, Osram Sylvania, Cree, Home Depot, Lowes, etc. We offer path to success, reward, growth, experience, networking, and fun.

Your role will include the following:

Marketing – market research, product marketing

Account Development – create and manage key accounts

Sales – manage quote, order and follow-up service

Qualifications:

Interest in learning about lighting products and green solution

Ability to build and maintain lasting relationship with customers

Willingness to travel 25-50%, sometimes with little or no notice

Excellent communication skills, both written and verbal, in English

Engineering background, or previous lighting related experience is preferred

B2B sales or account management experiences is a plus

Bachelor's Degree in Engineering/Business/Marketing

Language: proficiency in Chinese is a plus

Benefits:

Top salary, depending on qualification

401K

Medical insurance

Floating holidays

Obert offers a competitive compensation and benefits package and a dynamic and professional work environment. We also offer continuous growth through increased job responsibilities, trainings, and advancement opportunities. If you are passionate and looking for high achievement and high rewarding opportunity, this is THE ONE.

Obert is an Equal Opportunity Employer.

For more information, please send resume to jwang@obert.com

www.super-lamps.com

